



Matthew P Saunders

Commercial Director



Matthew joined M&M Demolition originally as the Business Development Director responsible for identifying new business opportunities & overseeing the Commercial Activities of the business. He is now Commercial director works closely with the Pre-Construction, Contracts and Estimating teams.

Matthew works closely with all members of the M&M Demolition's Management team and workforce.

Responsibilities

- Identifying New Business Opportunities
Reviewing & implementing the Marketing Strategy
- Ensuring projects are delivered within scope, budget and programme Ensuring projects are delivered to the required quality standards
- Liaison with clients and client's representatives Procurement and co-ordination of subcontracts (if applicable)
- Attendance at pre contract meetings with client, local authority to discuss and agree programme, methodology, TMP, and potential risks
- Attendance at Progress Meetings

Training and qualifications

- NDTG Asbestos Awareness NDTG
- Demolition Awareness CCDO

Key Competencies

- Extensive knowledge and experience of securing & managing all ranges of demolition and asbestos works on projects ranging from £20k to £3m.
- Knowledge and working practices of

multiple client and stakeholder interfaces

- Excellent communication skills
- Extensive knowledge of compliances, processes and procedures
- Proactive problem solver
- Full understanding of key project activities and their relevance towards the successful completion of works.

Brief project experience

Matthew has been involved in a number of high value projects during his career which include:

Former Highview School, Folkstone
Project Value: £150,000

Green Lawns and Haven Lodge Buildings, Woolwich
Project Value: £900,000

The Old Sorting Office, Bournemouth
Project Value: £285,000

The Peel Centre, Colindale Gardens
Project Value £2,900,000

Lunedal, Wigan
Project Value £150,000

50+ YEARS